Join the **Design-Build Done Right™** Movement

[Image of various construction sites and people meeting]

www.DBIA.org
About the Design-Build Institute of America (DBIA)

The Design-Build Institute of America (DBIA) is a 501(c)(6) non-profit, membership organization that promotes the value of design-build project delivery and teaches the effective integration of design and construction services to ensure success for owners and design and construction practitioners.

DBIA is the only organization that defines, teaches and promotes best practices in design-build project delivery.

In today’s competitive environment, the need for collaboration among all project team players is more important than ever. Through the national headquarters and our 14 regions, DBIA provides unique opportunities to network with peers – both owners and practitioners – allowing you to make connections, learn from other’s experiences, and expand your professional reach.

National conferences include the Design-Build in Transportation Conference, Design-Build for Water/Wastewater Conference, Federal Symposium and the Annual Design-Build Conference and Expo. In addition to these nationally-focused events, DBIA regions bring added value through additional resources, networking, events and education with an enhanced focus on geographic needs and interests.

About Design-Build

Design-Build is a system of project delivery where one entity — the design-builder — enters into a single contract with the owner to provide both design and construction services. In all other project delivery systems, there are separate contracts for design and construction. The use of design-build in both the private and public sectors has greatly accelerated in the United States, making design-build one of the most significant trends in design and construction today. About 40% of all design and construction is accomplished via design-build project delivery.

Not Just Design-Build . . .

Design-Build Done Right™

As much as design-build is defined by a sole-source contract for design and construction services, design-build is also defined by the attitude of everyone involved in the project. Design-build is a highly collaborative, fully integrated process that is built on trust, mutual respect, teamwork, innovation and creative problem solving.

40%

of all design and construction is done using design-build project delivery

Design-Build Done Right™
Integrated Approach

Owner Expectations

NO GAPS
Integrated Team

What We Deliver

Find the Holes
And Fill Them
**What Design-Build Done Right™ Can Accomplish**

There are numerous reasons owners choose design-build. Among the most prevalent are:

- Faster, more cost-effective project delivery;
- Fewer changes, fewer claims and less litigation;
- Allocation of risk to those who can best manage it;
- Earlier knowledge of firm costs;
- Owner wishes to fast-track the project.

**Design-Build Done Right™ and Certification**

DBIA™ certification provides the only measureable standard by which to judge a professional’s understanding of Design-Build Done Right™. The curriculum-based program educates owners as well as designers and builders on team-centered approaches that are essential to effective design-build. DBIA offers two types of Certification:

- Credential holders who display “DBIA” after their names come from traditional design and construction backgrounds. They are private or public sector architects, engineers and construction professionals. Some attorneys and academic practitioners who specialize in design and construction generally and design-build specifically may also qualify. Obtaining the DBIA™ requires between two and six years’ of hands-on field experience in pre- and post-award design-build.

- The Assoc. DBIA™ focuses on three key types of individuals who possess a different - albeit equally important - type of experience: (1) pre-award professionals focusing on critical aspects of the design-build process such as business development and acquisition/procurement; (2) seasoned professionals who are new to design-build project delivery, but not new to the design and construction industry; and (3) emerging professionals such as recent college graduates with relevant educational background. Unlike the DBIA™ credential, obtaining the Assoc. DBIA™ does not require hands-on field experience.

DBIA offers both four- and five-day Bootcamps and Workshops to satisfy the core course requirements quickly and efficiently.

Owners are looking for DBIA™ certified professionals on teams. Here’s what one owner had to say in their Notice of Bid Scoring:

"Sharp Request for Proposals will assign up to ten points for members of the Design-Build Team that are DBIA(TM) certified. We will look for this certification from all members of the Team, e.g., contractors, architects, engineers and major subcontractors."
DBIA Membership

DBIA proudly stands as the only membership organization bringing together thousands of organizations and individuals representing architects, engineers, public and private owners, general and specialty contractors, manufacturers and suppliers, students, college and university faculty, legal, insurance and finance professionals, consultants and more. There are numerous membership benefits that apply to all members (see page 6) as well as additional benefits based on specific needs.

For Public/Private Owners:

When choosing design-build, an owner must be positioned to take full advantage of the many benefits that are inherent in Design-Build Done Right™. To help owners achieve this, DBIA offers:

- **Owner-focused education**, teaching owners to maximize design-build success through a synergistic, three-pronged approach to developing an acquisition strategy;

- **Scholarships** to DBIA conferences with networking opportunities that include Owner-Only Forums to provide peer-to-peer networking and problem solving;

- **Owner Hotline** (1-866-USE-DBIA) for quick answers to your project delivery questions;

- **Project Database** with examples of successful projects of all types;

- **Deeply discounted owner pricing** on products and services.

For Industry Firms and Professionals:

As the use of design-build grows, industry firms and professionals must demonstrate both their commitment to, and understanding of, Design-Build Done Right™. More and more owners are looking to DBIA to connect to industry leaders who “get it.” By joining DBIA, industry firms and professionals receive:

- Listing in our **online directory/search engine** so that when an owner is looking for expertise, or a firm is looking to partner, you are displayed as an industry leader;

- Free subscription to **epipeline lite** which provides access to the latest and most comprehensive short-term federal bid opportunity reports;

- Access to a **discounted subscription service for online education** offering hundreds of hours of continuing education without leaving your office;

- Expansive library of live education, including **discounts on Certification Workshops**.

“Engaging, active, interesting, extremely valuable Conferences where your expectations are not only met, but exceeded.”

JC Arteaga, AIA, NCARB, CGC, CBO, LEED AP, Miami Dade Water & Sewer Department
For Young Professionals (age 35 and younger):

DBIA is committed to creating a clear path to success for emerging design-build professionals by providing a seamless transition from student engagement to industry involvement. In addition to deeply discounted membership ($75/year), young professionals receive additional discounts on programming and education at the region levels.

The YP program is designed to:

- Help Young Professionals build a community of peers;
- Provide a path to become DBIA™ certified;
- Provide career building and leadership development;
- Provide mentoring opportunities.

For Academia and Students:

Students wishing to work in the AEC industry must gain an understanding not only of the technical aspects of their chosen field, but of the necessity for teamwork, collaboration and integration that is the cornerstone of design-build project delivery.

DBIA offers the following to help prepare our future leaders:

**University Program** allows exposure to design-build and its potential for problem solving, providing the core educational content needed for certification while still in school. DBIA hosts an annual (summer) **Educator Workshop** for faculty to discuss ways universities have incorporated DBIA curriculum, and to help guide others through the process. The workshop is free for qualified faculty.

**Student Chapters** are committed to fostering interdisciplinary education within the university by working closely with DBIA national and regions to gain a competitive advantage. Students engage in student volunteer programs at conferences, participate in an annual Career Expo and Mixer with on-the-spot interviews with leading firms and gain exposure to industry leaders and projects that exemplify Design-Build Done Right™.

Don’t have a Student Chapter at your university? You can start one, or you may also join as an individual student member (see application for pricing).

**Annual Student Competition** to provide students first-hand experience with the power of Design-Build Done Right™. As the only competition rooted in design-build best practices, participants compete in a two-phase (RFQ and RFP) process and are evaluated by a diverse jury of design-build experts. This program challenges students’ collaboration, innovation and teaming skills.
DBIA offers a wide array of additional services, tools and resources, as well as opportunities to advance your professional career, your organization’s performance and the AEC industry.

**Design-Build Education and Training**

Educational programs are developed to teach practical "how to" strategies and techniques for the effective implementation of design-build project delivery. Courses are delivered by leading industry experts, and utilize interactive learning strategies to teach and reinforce critical concepts.

DBIA offers:

- Instructor-led, full day courses;
- Four- and Five-day Certification Bootcamps and Workshops;
- In-house (company-based) training tailored to your specific needs;
- One- to Two-hour webinars;
- Subscription service for those wishing to buy online offerings in bulk.

*Discounts are available for federal government agencies and some state agencies under DBIA’s GSA Federal Supply Schedule.*

**Tools and Resources**

From design-build primers to the Manual of Practice, DBIA offers a wide array of tools and resources to promote utilization of best practices, collaboration and efficient professional development.

Resources include:

- **Design-Build Primers** that explain design-build in layman’s terms, as well as guide owners through selecting the project delivery method most appropriate to their situation.

- **Best Practices Documents** that, if applied, enhance the chances of project success for the owner and the entire design-build team.

- **DBIA Standard Form Contract Documents** provide a proven and tested contractual basis for integrated design and construction. DBIA’s standard forms series is the largest and most complete set of design-build contracts available in the industry.

- **Design-Build Manual of Practice**, a comprehensive reference manual of over 20 chapters, which covers all aspects of design-build project delivery for owners and practitioners.
News and Information

Integration Quarterly (IQ) Magazine – The only publication focused exclusively on the successful design-build delivery of capital projects.

www.designbuilddoneright.com – Bringing you the latest news and happenings.

Design-Build Insight – A weekly e-newsletter with a roundup of the week’s news, and access to the most current solicitations.

Your Chance to Make a Difference

Advocacy – In state capitals and localities, DBIA, its members and industry partners on the national and regional levels are actively working to further expand design-build authority. DBIA also works with federal agencies and the U.S. Congress to assure that design-build best practices are fully utilized to deliver value to the American tax-payer.

Awards and Recognitions – Each year DBIA recognizes projects and people that exemplify the merits of Design-Build Done Right™. Project/Team Awards recognize exemplary application of Design-Build Done Right™ that, at a minimum, resulted in highly successful design-build projects that achieved best value while meeting design and construction quality, cost and schedule goals. Leadership Awards recognize individuals who advocate for and promote the merits of Design-Build Done Right.

Committee Involvement – DBIA members in good standing have an opportunity to play an active role in the future of DBIA through committee involvement at both the regional and national levels.

DBIA Membership frequently asked questions

What is an Industry Partner (IP)?
An organizational membership category which provides member benefits to an organization and its employees. There are five Industry Partner member categories: AE/EA Firm, At-Risk Firm, Professional Firm, Public/Private Owner Firm and Specialty Contractor/Manufacturer/Supplier. Membership dues vary based on the type of organization and the annual sales volume (refer to chart on reverse).

What is a Public/Private Owner?
Owners decide what gets built, when it gets built and how it gets built. They are the organizations (or individuals who work for those organizations) that control the design and construction processes. This does NOT include firms and/or people that provide design and construction services such as contractors, A/E firms, architects, etc. Examples include: Real Estate Developer, Private Facility Owner, Academic Institution, Government Agency (Federal, Local/City, State, Military), and Non-Profit Association.

What is an At-Risk Firm?
At-Risk Firms are defined as the firm that would typically hold the single point of responsibility contract for the project. Firms generally falling in this category are Design-Build Firms, General Contracting Firms and Construction Management Firms.

Do I have to join a Region separately?
DBIA is a dual membership organization, meaning that Region membership is included with your national dues at no additional cost. Your Region is determined by your physical address.

Are my DBIA dues tax deductible?
Dues are tax deductible as ordinary and necessary business expenses under IRS Tax Code Section 162(3) except for that portion allocable to “lobbying” under Public Law #103-66. DBIA estimates that 97% of your dues payment is deductible and 3% non-deductible.

When does my membership expire?
Your DBIA membership is effective 12 months from your membership approval date. For example, if you joined in January 2015, then your renewal date will be January 31, 2016. Thereafter it will be the same month of the following year and so on.

What is a Free Contact?
Industry Partner members receive a certain number of contacts with their membership. Free contacts receive all member benefits. A $100 discount is applied for any additional DBIA Industry Partner members – either paid by the individual or by the company.

How long does it take for my membership to be processed and active? What happens once my application is processed?
It takes approximately one business day for your application to be processed and active. You will receive an emailed confirmation as well as a hard copy letter in the mail within one week of activation. Both include your login information for the DBIA website as well as your Region and any other pertinent information.
MEMBERSHIP CATEGORIES

DBIA offers two types of memberships: (1) Industry Partner (IP) membership is an “organizational” membership, noting your company name as the member with various contacts; and (2) Individual membership applies to a single person – only that individual receives access to DBIA member benefits, not others in the company. Select the category below in which you would like to join DBIA.

☐ INDUSTRY PARTNER

All employees in your firm receive discounts on all educational programs and products.

☐ PUBLIC/PRIVATE OWNER
☐ PROFESSIONAL SERVICES FIRM

☐ A/E/C FIRMS
☐ AT-RISK FIRM
☐ A/E OR A/A FIRM
☐ SPECIALTY CONTRACTOR OR MANUFACTURER/ SUPPLIER

☑ # FREE CONTACTS INCLUDED IN DUES

A/E/C FIRMS (Annual Sales Volume in Millions)

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<th>Type</th>
<th>Dues</th>
<th># Free Contacts Included in Dues*</th>
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<tr>
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<td>$750</td>
<td>10</td>
</tr>
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<td>20</td>
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<tr>
<td>&gt;$15-$25</td>
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<tr>
<td>&gt;$25-$100</td>
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<tr>
<td>&gt;$300</td>
<td>$10,000</td>
<td>40</td>
</tr>
</tbody>
</table>

☐ ADDITIONAL IP CONTACT**

$249

*Free contacts receive all member benefits. You must select a PRIMARY CONTACT for purposes of billing, assigning your other contacts and making changes to your company record. Two contacts must represent Young Professionals defined as those 35 years of age or younger.

**A $100 discount is applied for DBIA Industry Partner members.

WHY CONSIDER IP MEMBERSHIP INSTEAD OF INDIVIDUAL MEMBERSHIP?

• Highlights your firm as a design-build leader and demonstrates your commitment to Design-Build Done Right
• All employees in your firm receive discounts on all educational programs and products
• Authorization to use DBIA member logo on all company marketing materials
• Includes your firm name, description and key contacts on the DBIA website and in our online membership directory

CONTACT INFORMATION (Industry Partners, please list primary contact)

First Name: ___________________________ MI: ___________________________ Last Name: ___________________________ Suffix: ___________________________

Title: ___________________________ Company/Agency: ___________________________

Street Address: ___________________________

City/State/Zip/Country: ___________________________

Phone: ___________________________ Fax: ___________________________ Email (required): ___________________________

Birthdate (required for Young Professional applicants ONLY):

School Year (required for Full-Time Student applicants ONLY; please check one) ___________________________

Freshman | Sophomore | Junior | Senior | Graduate/Masters

Note: Please submit school transcripts/documentation that indicate that you are a full-time student.

ABOUT YOURSELF (Please check the job function that best describes your current role):

☐ Academia | ☐ Architect | ☐ Attorney/Legal Professional | ☐ Business Development/Sales/Marketing

☐ Consulting Firm | ☐ Construction Manager | ☐ Consulting | ☐ Contracting Officer | ☐ Design Manager

☐ Owner | ☐ Practitioner | ☐ Consultant Owner Representative | ☐ Consultant/Owner Representative

☑ Engineering | ☐ Estimator | ☐ Estimator/Senior Management | ☐ Operations Professional

☑ Project Manager | ☐ Project Manager | ☐ Project Manager

☑ Other (please specify): ___________________________

COMPANY INFORMATION (Please check the one that best describes your company type):

☐ Academic Institution | ☐ A/E or E/A Firm | ☐ A/E/C Firms | ☐ Construction Management Firm

☐ Consulting Firm | ☐ Design-Build Firm | ☐ General Contracting Firm | ☐ Government Agency/ Public Sector Owner

☐ Law Firm | ☐ Manufacturer/Supplier | ☐ Marketing/Business Development Firm | ☐ Non-Profit Association

☑ Owner | ☐ Owner Representative | ☐ Owner Representative

☑ Project Manager | ☐ Project Manager | ☐ Project Manager

☐ Other (please specify): ___________________________

MARKET SECTORS OF INTEREST (Please check all that apply):

☐ Commercial Buildings | ☐ Educational Facilities | ☐ Faith-Based | ☐ Government – Federal/Military | ☐ Industrial, Process and/or Research Facilities

☐ Government – Public Institutions | ☐ Government – State/Local | ☐ Healthcare/Medical Facilities | ☐ Rehabilitation, Renovation, and/or Restoration

☐ Hospitality | ☐ Industrial, Process and/or Research Facilities | ☐ Other (please specify): ___________________________

☐ Transportation | ☐ Water/Wastewater

PAYMENT INFORMATION

Amount: $__________

Discount Code (if applicable): ___________________________

Please select payment type: ☐ Check | ☐ Credit Card: ☐ Visa | ☐ MasterCard | ☐ ACH

Credit Card Number: ___________________________ V-Code: ___________________________

Exp. Date: ___________________________

Name as it appears on card (Please Print): ___________________________

Signature: ___________________________

DBIA membership must be renewed annually. Dues are tax deductible as ordinary and necessary business expenses under IRS Tax Code Section 162(2) except for that portion allocable to “lobbying” under Public Law #103-66. (DBIA estimates that 97% of your dues payment is deductible and 3% non-deductible.)

Mail, fax or email your completed application to:

Design-Build Institute of America
1331 Pennsylvania Avenue, NW 4th Floor
Washington, DC 20004-1718
phone: 202-682-0110 | fax: 202-682-5877
email: membership@dbia.org

www.dbia.org